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**Health Economics and Outcomes Research Manager**

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Boston Healthcare works with pharmaceutical, biotechnology, medical device, diagnostic, and other health care related companies to develop new and creative approaches to business and product planning. We provide the information and analysis needed for clients to better respond to the dynamic nature of the health care market.

Boston Healthcare is currently seeking a Manager specializing in Health Economics and Outcomes Research (HEOR) consulting. This position specifically requires an individual with experience doing secondary research, systematic literature searches and literature review, health economic modeling, patient reported outcomes (PRO) research, and survey scale development.

Experience in health care consulting with prior management experience is preferred. The ideal candidate will also have knowledge and experience in the health care industry, including health economic and outcomes research and the health care reimbursement landscape.

**Position Overview:**

- Conducts health economic and outcomes research for emerging and marketed pharmaceutical, biotechnology, medical device, and diagnostic technologies
- Conducts systematic reviews of published literature and develops structured literature reviews evaluating the quality of available clinical, economic, and patient reported outcomes (PRO) evidence and relevant gaps
- Independently identifies research gaps and conducts project-specific secondary research
- Understands appropriate survey design and analysis approaches and develops surveys and scales for validation
- Analyzes patient reported outcomes (PROs), quality-of-life, functional status and patient, provider satisfaction outcomes based on published literature and primary and secondary research methods
- Develops pharmacoeconomic models (budget-impact, cost-minimization, cost-benefit, cost-effectiveness, and cost-utility)
- Assists with performance of meta-analyses

**This candidate will also need to:**

- Apply research findings to business and product decisions impacting product adoption and reimbursement
- Produce written reports and client ready presentations
- Actively participate in publication development

**Requirements:**

- Excellent research-design capabilities including the ability to develop clear and well thought out analysis plans
  - Excellent written and oral presentation skills
  - Understanding of the U.S. and global health care reimbursement environments, including a working knowledge/awareness of private payers and public payers (Medicare, Medicaid, managed care organizations, etc.)
  - Experience and/or working knowledge of formulary decision-making process, including evidence-based health technology assessment submissions (AMCP, WellPoint, NICE, etc.)
  - Understanding of trends within evidence-based medicine
  - Experience using decision modeling software programs (i.e. Excel, Tree Age or Crystal Ball)
  - Ability to manage and supervise staff
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- Strong initiative and ability to work successfully as part of a team and to also be able to work independently if necessary
- Strong analytical skills
- Excellent interpersonal and communication skills
- Graduate degree in health economics, public policy, or public health strongly preferred

**Please submit your resume and a cover letter online at  
[www.bostonhealthcare.com/careers](http://www.bostonhealthcare.com/careers)**

