

Boston Healthcare helps emerging and established companies gain competitive advantage in an increasingly complex health care marketplace. We provide market strategy, reimbursement, and business development services to biopharmaceutical, medical device, and diagnostics clients worldwide. Boston Healthcare's unique approach, combining strategic consulting with a deep understanding of the business development and reimbursement environments, gives clients a real-world edge in assessing, creating, and capturing growth opportunities.

Boston Healthcare is currently seeking a health care consulting Associate. This entry-level position requires an individual with a proven record of academic excellence, and a demonstrated interest in the health care industry. Public health and/or health policy background and/or work experience in the health care arena is a plus.

This position will give the successful individual a sophisticated understanding of the pharmaceutical and biotechnology industry, health care consulting, product or company reimbursement and health policy planning.

Position overview:

- Conduct research and analysis regarding market opportunities for new health care technologies including pharmaceuticals, biotechnology, biologicals, genomic platforms, medical devices, and diagnostics, with a focus on reimbursement.
- Analyze current medical practices, competitive technologies, reimbursement policies, and other market adoption factors.
- Produce written reports and client-ready presentations under supervision of the project manager.

Requirements:

- Excellent writing skills including the ability to distill large amounts of information into usable reports and executive-oriented summary documents.
- Understanding and interest in the U.S. health care environment including a working knowledge/awareness of public and private payers (Medicare, Medicaid, HMOs, etc.), and current trends and challenges in the pharmaceutical, biotechnology, medical device and diagnostic industry, as well as payers.
- Adapt easily to new cultures and be a successful team player.
- A background in science and/or health care and reimbursement would be a distinct advantage, which may include work experience in the health care environment.
- Strong analytical skills.
- Excellent interpersonal and communication skills.
- Graduate degree in a related field (business, health care) beneficial.