

Boston Healthcare is a leading reimbursement strategy consultancy working with biotech, pharmaceutical, medical device, diagnostic, and other health care technology-related companies to develop and implement strategic approaches to securing reimbursement and access. We provide clients with the information and analysis they need to be better able to respond to the dynamic nature of the health care market.

Boston Healthcare is currently seeking a Director-level reimbursement consultant. We are seeking an extremely bright, mature professional with a highly developed background of success in reimbursement. The individual must also have a strong track record of accomplishment as a seasoned leader with at least five years of experience working in the health care industry or in health care consulting.

A consultative/participative leadership style is required. The ideal candidate is results-oriented, enthusiastic and self-motivated.

Description of Requirements

- Five years of experience working in the health care industry or in health care consulting
- Experience with Medicare coverage policy, analysis, and coding; specific experience with specialty drug policy and pricing preferred; ability to mentor team members on key Medicare rules and policies
- A solid knowledge and understanding of the U.S. health care environment, including a working knowledge/awareness of public and private payers and current trends and challenges in the pharmaceutical, biotechnology, medical device, and diagnostic industries
- An action oriented, driven, and high integrity person with willingness to “roll up sleeves” and to “think and operate outside of the box;” must have demonstrated ability to develop people and build teams
- A strong strategy-based orientation with the capability of directing clients at the highest levels of the organizations we work with
- Excellent communication skills, both written and oral, and the ability to communicate at all levels; must have the ability to deal with diverse issues and challenges
- Ability to analyze data and produce written Word, PowerPoint presentations, and other deliverables that convey reimbursement strategy to clients
- Ability to be comfortable and competent presenting to small and large groups, including ability to lead working meetings and presentations
- The candidate must be self-confident and possess the ability to consult and sell new business as part of the position. This person must be able to establish lasting relationships.

Salary commensurate with experience

Education

- Graduate degree in health care, MBA or MPH is required

Please submit your resume and cover letter to: www.bostonhealthcare.com/careers/
