

Boston Healthcare works with pharmaceutical, biotechnology, medical device, diagnostic, and other health technology related companies to develop new and creative approaches to business and product planning. We provide clients with the information and analysis they need to be better able to respond to the dynamic nature of the health care market.

Boston Healthcare is currently seeking a manager in health care consulting for our Boston office. This position requires an individual with a proven record of academic excellence and a strong background in health care consulting and management. This position also requires the successful individual have a sophisticated understanding of the pharmaceutical and biotechnology industry and product pricing and reimbursement.

Position Overview:

- Develop strategic plans, synthesize information, conduct market research, and translate reimbursement knowledge into actionable strategies and tactics to inform the development of a health technology's commercial plan
- Develop pricing strategies for pharmaceutical/biotechnology drugs (i.e., specialty drugs) including creation and conduct of market research studies to collect the appropriate data from payers, physicians, and patients
- Analyze current medical practices, competitive technologies, reimbursement policies, and other market adoption factors
- Identify and readily use databases that support research and analysis needs
- Produce written reports and client ready presentations

Additional Requirements:

- Experience and ability to manage and motivate a team
- Ability to couple primary research with strong knowledge of reimbursement drivers
- Excellent writing skills including the ability to distill large amounts of information into usable reports and executive oriented summary documents
- In-depth knowledge regarding the U.S. health care environment including a working knowledge/awareness of public and private payers (Medicare, Medicaid, HMOs, etc.), as well as the current trends and challenges in the pharmaceutical and biotechnology industry, specifically for specialty drugs
- Experience in conducting drug pricing studies/analyses is a must
- Ability to adapt easily to new cultures and to be a successful team leader
- Strong analytical skills
- Excellent interpersonal and communication skills
- Graduate degree in health care (health policy, public health) or marketing is preferred

Please submit your resume and cover letter to: www.bostonhealthcare.com/careers/
