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## Reimbursement Director– Healthcare Consulting

Boston Healthcare is a leading reimbursement strategy consultancy working with many biotech, pharmaceutical, medical device, and diagnostic companies to develop and implement strategic approaches to securing reimbursement and access. We provide them with the information and analysis they need to be better able to respond to the dynamic nature of the health care market.

Boston Healthcare is currently seeking a Director level consultant. We are seeking an extremely bright, mature professional with highly developed background of success in reimbursement. The individual must have a strong track record of accomplishment as a seasoned leader with at least five years of experience.

A consultative/participative leadership style is prized. A results orientation is required, as is the candidate that is enthusiastic and self-motivated.

### **Education**

An MBA or MPH or equivalent would be a plus.

### **Experience/Attributes**

- Experience at CMS or with direct Medicare coverage policy, analysis and coding experience is a must; specific experience with specialty drug policy is preferred
- Solid understanding and interest in the U.S. health care environment including a working knowledge/awareness of public and private payers, and current trends and challenges in the pharmaceutical, biotechnology, medical device and diagnostic industries.
- Ability to know and mentor other team members on Medicare rules and policies. Action oriented, driven and high integrity person with willingness to “roll up sleeves” and to “think and operate outside of the box”; demonstrated ability to listen, develop people and build teams.
- Strong strategic orientation. Able to help direct clients at the highest levels of the organization.
- Excellent communication skills, both written and oral, at all levels. The individual should have a personality that reflects the ability to deal with diverse issues and personalities and particularly to be comfortable in both small and large groups. Must be comfortable in a matrixed organization.
- Politically astute and able to balance the interests of diverse constituencies.
- The candidate must be self-confident, possess the ability to hone consultive selling techniques, and demonstrate sensitivity to others. This person must be able to establish lasting relationships.
- Ability to analyze data and produce written PowerPoint presentations to convey reimbursement strategy to clients. Ability to lead large and small working meetings and presentations.

**A copy of your resume and cover letter should be sent to the attention of the Human Resources.**

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