

Job Title: Associate
Job Location: Boston, MA

About Boston Healthcare

Boston Healthcare is a global consulting firm focused on enabling companies to derive optimal value from innovative products and services that have the potential to transform standards of care and significantly improve health outcomes. For 25 years, we have provided best-in-class strategic consulting services focused on value and access-related issues for emerging and established medical device, diagnostics, pharmaceutical, and information technology innovators spanning a range of therapeutic and disease areas. We are global experts in developing effective reimbursement and access strategies for innovative products that offer the potential for significant clinical value — particularly in new or evolving categories and where value can be hard to define.

With offices in Boston, Berlin, and Shanghai, we offer strategic support and advice to our global clients on:

- Reimbursement and market access strategies
- Health economics and outcomes research to demonstrate value
- Market analytics to define and optimize opportunities
- Business development and portfolio management to deliver growth

From strategy development to implementation, Boston Healthcare consultants bring energy, problem-solving skills, and creativity to every client engagement. We are individuals with outstanding character, sharp analytical minds, and the ability to work effectively with people at all levels in an organization. For these reasons, our firm enjoys broad appeal as a place for talented people to grow.

Position Overview

Boston Healthcare's growing team is looking for an Associate for our Boston, Massachusetts office. This full-time, entry-level position requires an individual with a proven record of academic excellence and a demonstrated interest and knowledge in the healthcare industry. A minimum of a B.S or B.A. is required, with major or coursework in the life sciences, biotechnology management, or economics preferred.

Responsibilities

As an Associate at Boston Healthcare you will:

- Conduct research and analysis regarding market opportunity, market access, evidence requirements, and pricing for new health care products and services including biopharmaceuticals, medical devices, diagnostics, and information technologies.
- Analyze current medical practices, competitive technologies, payer policies, and other market access and adoption factors for innovative products and services.
- Conduct primary and secondary research and data collection, and interview clinicians, payers, and other healthcare stakeholders.
- Develop project materials within given timelines and produce written reports and client-ready presentations.
- Collaborate with project managers and other team members to deliver advanced analysis and recommendations to a global client base of innovative healthcare companies.

General Requirements

- You are creative, curious, and interested in how healthcare is delivered, accessed, and financed, globally.
- You possess a minimum of a B.S or B.A., with major or coursework in the life sciences, biotechnology management, or economics preferred.
- You have superior organization and time management practices.
- You have excellent written and verbal communication skills.
- You are familiar with PowerPoint and Excel, and other data analytics and visualization tools (e.g., SAS, SPSS).

Reference:

Associate